ab
innovation

DIGITAL TRANSFORMATION IS AN ART

01

About AB Innovation

AB Innovation started in Dubai as a pioneer in enterprise application software's and digital transformation services, helping companies of all sizes and in all industries to effortlessly transform their business environment and processes into cutting edge digital platforms on SAP Technologies.

Our industry expertise empowers our customers to smartly invest in their best fit applications, by reducing their total cost of ownership, adapt continuously , and operate profitably with high competency in the digital world.

AB INNOVATION
DIGITAL TRANSFORMATION
IS AN ART.

MISSION.

Our mission is to lead and support our clients, our business community, and our team in the digital world, and ensure them to be ready and proactive to the technological and global business changes.

VISION.

Our vision is to provide our clients best fit solutions and services to transform their business efficiently and constantly to the latest enterprise platforms and applications.

Competitive Advantage

CONSULTANCY SERVICES

✓ 10 years plus of expertise

✓ Arabic & multi language speaking consultants

✓ End to end digital transformation services

✓ Proactive support

✓ Local presence

PRODUCTS & PLATFORMS

✓ World Class ERP – SAP Products

✓ On premise and cloud deployment

✓ Industry specific vertical solutions

✓ Front office integrated solutions

✓ E commerce platforms

✓ Mobile apps

✓ Business intelligence platforms

ERP Services

CONSULTANCY SERVICES

Project Management Services

Software RFP design workshops and documentation

Business design work shops and documentation

ERP Gap Analysis

ERP Awareness

End user training sessions

Environment Enhancements and extended support packages

02

SAP Business One

SAP Business One Fast Facts

More than
60,000
SAP Business One customers including
2,400+
subsidiaries of large enterprises

More than
5,200
SAP Business One customers,
3,000
companies on SAP HANA

More than
250k of
SAP'S customers (378K) are small and midsize businesses

500+
industry solutions

Sold and available in **170+** countries in **27** languages

1 million
users &
95%
renewal rate

Most **SAP**
customers are coming through partners and other channels

Your existing business models are changing and...

...you need to become an intelligent, digital business

The Digital Core for SMEs

Analytics

Purchasing & Operations

Management & Administration

Accounting & Financials

Cloud Technologies

Mobile Technologies

Sales & Service

SAP Business One

Inventory & Distribution

Internet of Things (IoT)

Project & Resource Management

Production & MRP

Big Data

Machine Learning

SAP Business One Key Functionality

SAP Business One Client	**Web Client**	**Mobile**	**Analytics/Dashboards**	**Multilingualism/Localizations**

Management & Administration
- User administration
- Authorizations
- Multiple currencies
- Exchange rates
- Multiple posting periods
- Multi-branch
- Data import
- Opening balances
- Approval processes
- Calendar
- Microsoft Office integration
- Mobile Interaction
- Recurring transactions
- Drop Ship
- GDPR

Accounting & Financials
- Chart of accounts
- Journal entries
- Posting templates
- Recurring postings
- Financial reports
- Budget management
- Cost accounting
- Incoming payments
- Outgoing payments
- Payment run
- Bank statement processing
- Checks & credit cards
- Deferred payments
- Account reconciliation
- DATEV / ELSTER (DE)
- Fixed Assets
- SEPA

Purchasing & Operations
- Purchase request
- Purchase quotations
- Web-enabled RFQ
- Purchase orders
- Goods receipt POs
- Goods returns
- A/P Invoice
- A/P Reserve Invoice
- Down-payment Invoice
- Down-payment request
- Cancel Marketing Documents
- A/P credit memos
- Landed costs
- Intrastat
- PEPPOL

Sales & Service
- Opportunity and pipeline Mgmt.
- CRM
- Campaign Mgmt.
- Blanket agreements
- Quotations
- Sales orders
- Deliveries & Returns
- Invoices
- Dunning & Customer Mgmt.
- Gross profit calculation
- Service Mgmt.
- Service planning
- Customer interactions tracking
- Equipment card handling
- Service Dashboards
- Service contracts
- Human resource integration
- Knowledge database
- Service calendar
- Service call processing

Inventory & Distribution
- Item management
- Item lists
- Price lists
- Goods receipts
- Goods issues
- Inventory transactions
- Transfers
- Serial number mgmt
- Batch number mgmt.
- Price lists in multiple currencies
- Special prices
- Period and volume discounts
- Pick and pack
- Recurring transactions
- Inventory Tracking
- Bin Location
- Multiple Measurements
- Inventory Counting

Production & MRP
- Bills of material
- Item Sets
- Production orders
- Goods issues
- Goods receipts
- Production Dashboards
- GL Account Determination
- Life Cycle Mgmt.
- Item cost calculation
- Forecasts
- MRP
- Make to order
- Order recommendations
- Production Routing

Project & Resource Management
- Project management
- Project stages
- Stage dependencies
- Sub-projects handling
- Project Time Reporting
- Internal project handling
- Employee master data
- Time sheet entries
- Resource master data
- Resource capacity planning
- Gantt chart capacity viewing
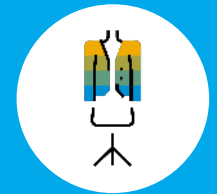
Solution Customizing
- User-defined fields creation
- User-defined tables creation
- User-define queries creation
- SQL Query Generator
- Form UI configurator
- User-defined alerts
- Transaction notifications
- Workflow designer
- Business process checklist
- User defined Cockpit
- User-defined workbench

Keep focus on running your business with SAP Business One
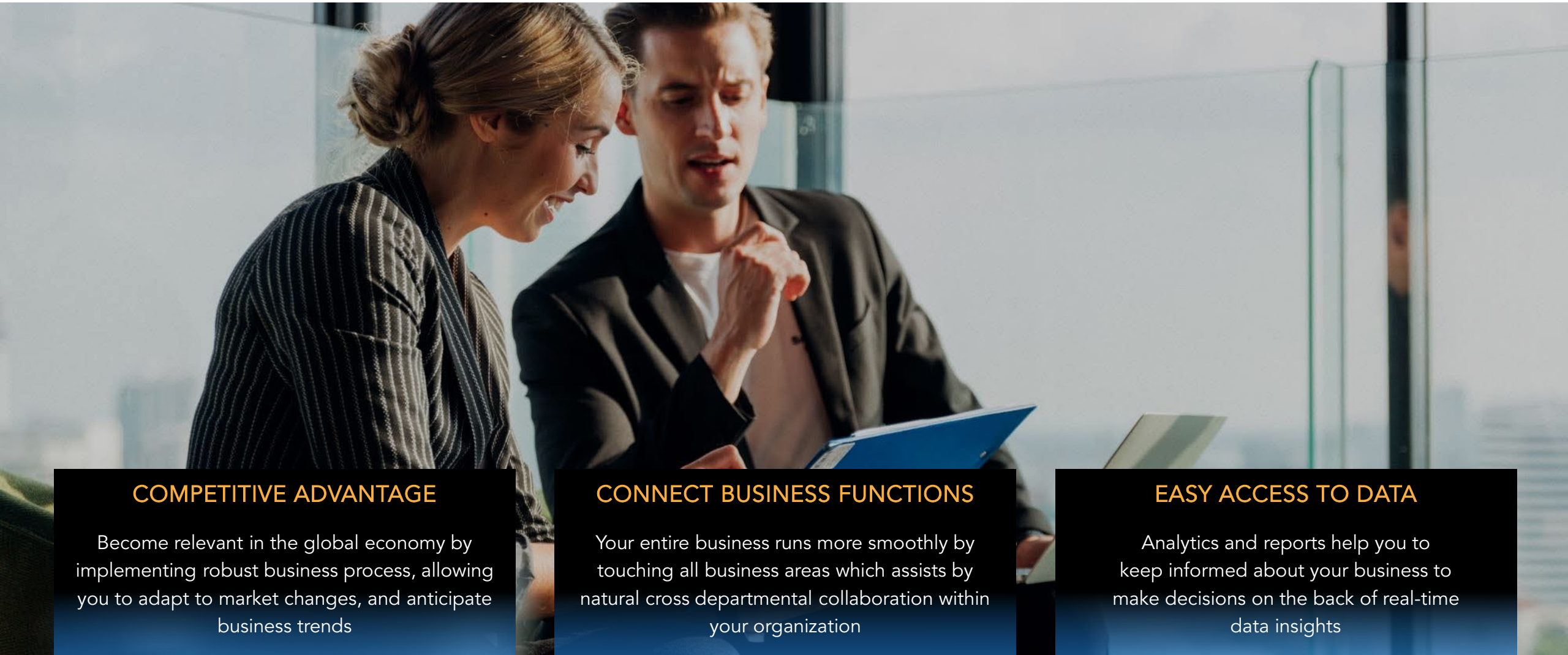
COMPETITIVE ADVANTAGE

Become relevant in the global economy by implementing robust business process, allowing you to adapt to market changes, and anticipate business trends

CONNECT BUSINESS FUNCTIONS

Your entire business runs more smoothly by touching all business areas which assists by natural cross departmental collaboration within your organization

EASY ACCESS TO DATA

Analytics and reports help you to keep informed about your business to make decisions on the back of real-time data insights

SAP Business One is used in more than 170 countries

CURRENT LOCALISATIONS (50)

Argentina	Finland	Mexico	Slovakia
Australia	France	Netherlands	South Africa
Austria	Germany	New Zealand	South Korea
Belgium	Greece	Norway	Spain
Brazil	Guatemala	Oman	Sweden
Canada	Hong Kong	Panama	Switzerland
Chile	Hungary	Poland	Turkey
China	India	Portugal	Ukraine
Costa Rica	Ireland	Puerto Rico	United Arab Emirates
Cyprus	Israel	Qatar	United Kingdom
Czech Republic	Italy	Russia	United States
Denmark	Japan	Saudi Arabia	
Egypt	Lebanon	Singapore	

COUNTRIES MAKING USE OF LOCALISATIONS

Customers in more than 170 countries use localization of other countries, own customization, or partner solution

CURRENT SYSTEM LANGUAGES (28)

Arabic, Chinese (simplifies/traditional), Czech, Danish, Dutch, English, Finnish, French, German, Greek, Hebrew, Hungarian, Italian, Japanese, Korean, Norwegian, Polish, Portuguese, Russian, Slovak, Spanish, Swedish, Turkish and Ukrainian

# SAP Business One deployment options – on premise & cloud

ON PREMISE

✓ **Compliance** with internal Data Security Policies

✓ **Direct control and access to your data,** allowing flexibility in local reporting accesses

✓ **Better ability to customize** and extend your business process

✓ **Leverage internal hardware** and existing IT infrastructure and resources

✓ **Perpetual licensing,** with higher upfront cost but better long-term TCO

✓ **Less dependence** on always-connected internet

CLOUD

✓ **Easy and affordable** deployment

✓ **Secure browser-based access** from anywhere, at any time

✓ **Access to the most up-to-date functionality** without having to use rely on in-house IT resources to maintain the solution

✓ **Subscription licensing** avoiding capital expenditure and allowing for operational expenditure flexibility

✓ **Manage your most critical business functions** in your Web browser
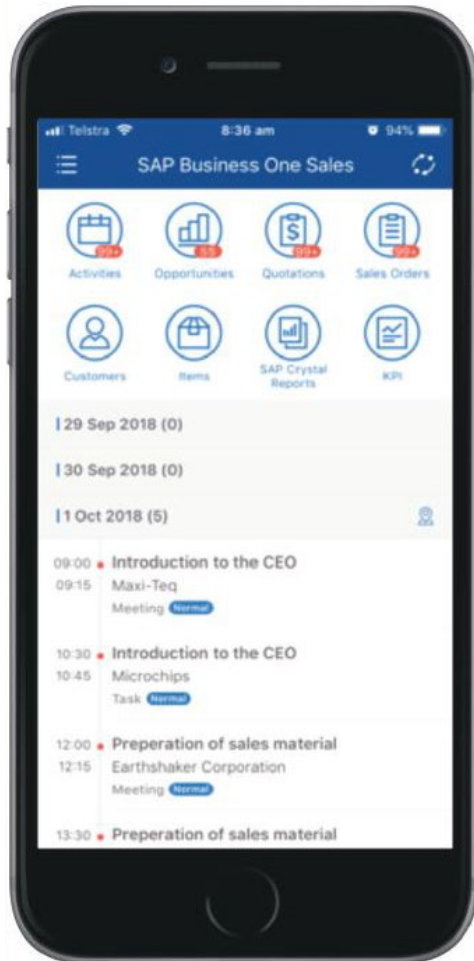
SAP Business One Service App
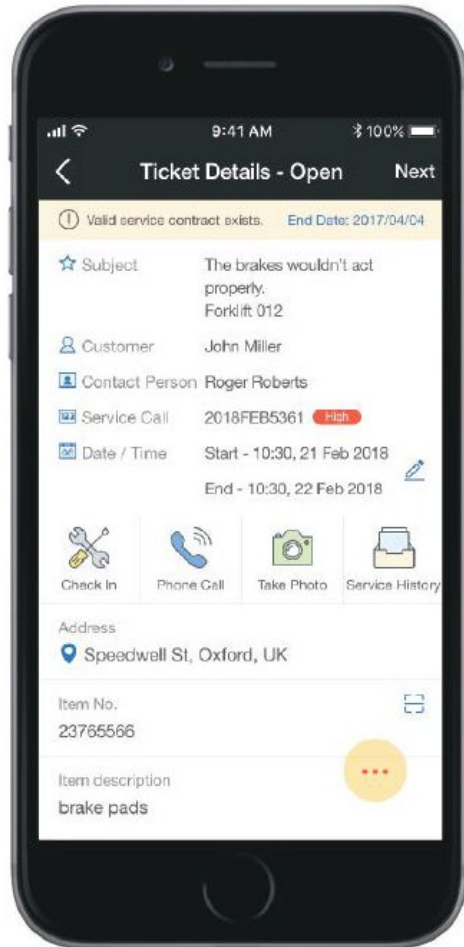
Work smarter and faster with the SAP Business One Service mobile app.

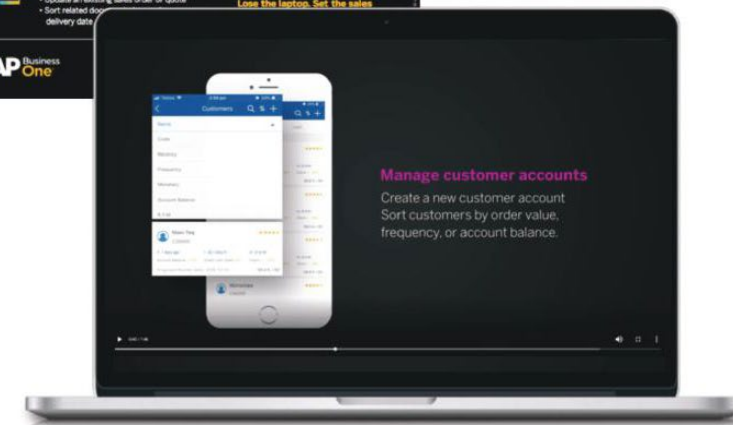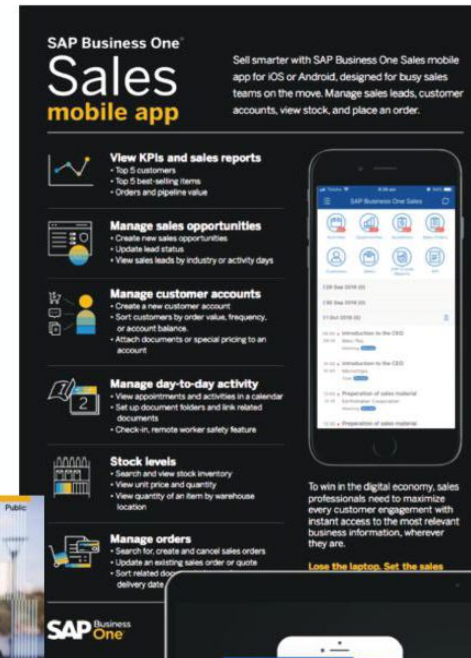Manage and resolve service tickets easily, on the move.

SAP Business One Sales App

Sell smarter with SAP Business One mobile app for iOS or Android, designed for busy sales teams on the move.

Manage sales leads, customer accounts, view stock, and place an order.

The ASAP Methodology on High Level

THE SIMPLIFIED RAPID DEPLOYMENT SOLUTION EXPERIENCE / ASSEMBLE-TO-ORDER PROJECT METHODOLOGY

SAP has introduced the simplified rapid-deployment solution experience.

It combines the ability to explore SAP solution capabilities, select the appropriate pre-assembled RDS as a starting point for your project, and implement the solution in your business with the help of structured implementation approach - ASAP 8 Methodology for Simplified Rapid-deployment Solution and integrated operation supported by SAP Solution Manager.

Project Preparation → Business Blueprint → Project Realisation → Final Preparation → Go-Live Support

03

Add-on Solutions

Add-on Solutions – SAP Certified & Integrated

FIND AN INDUSTRY-SPECIFIC ERP SOLUTION FOR YOUR SME WITH SAP BUSINESS ONE ADD-ONS

With the uniqueness of your company in mind, AB Innovation has worked hard along with their technology partners to make SAP Business One the best possible business software application for your small-midsize business. That's why we have partnered with other SAP certified solution providers to help you reach better functionality out of SAP Business One.

Add-on Solutions – SAP Certified & Integrated

Category	Solution
AUTOMOTIVE	OneDealer
PAYROLL HR	MAGNAR
RETAIL	iVendRetail
TREASURY & KAT	OLM
BUSINESS INTELLIGENCE & CLARITY	
PRODUCTION	boyum it
WMS – PRODUCTION	boyum it
REAL ESTATE	Property Management
CLOUD	CLOUDTAKTIKS
OIL & GAS	Fuel distribution
E-COMMERCE	
MAINTENANCE	Field Service
USABILITY PACKAGE	boyum it

Project Involvement

FOOD & BEVERAGE

شارع منقوشة MAN'OUSHE STREET · BURGER KING · MAISON SAMIRA MAATOUK Depuis 1960 · Applebee's · AL SAFADI الصفدي

RETAIL & DISTRIBUTORS

Casinetto QUALITY FOOD SELECTION · TROLLEY CONVENIENCE STORE · AFRICAN AE EASTERN · ROLEX · الخطوة لتجارة المواد الغذائية (ش.ذ.م.م) Pace Foodstuff Trading L.L.C.

PRODUCTION

SiTCO TOTAL PACKAGING SOLUTIONS شركة الفصول للتجارة والصناعة الدولية SEASON INTERNATIONAL TRADING & INDUSTRIES CO. · Spartan smi · FDC INTERIORS · Mai Dubai water is life · معتوق MAATOUk 1960

CONSTRUCTION & CONTRACTORS

NEFERTITY · ARTCORP INT'L. BUILDING MATERIALS · Decorelle Architecture & Interior Design · GAZZAOUI RAFIC GAZZAOUI & CO.

References

THANK YOU

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